

**ArchiCAD and the New Millennium**

Welcome all to our first newsletter of the new millennium! We all seem to have made it thru the Y2k problem OK but what about the real problems out there like too much work and not enough staff, well trained or otherwise? Here's a little assistance with your staffing problems!

**Training with ICS & Others**

ICS currently offers 6 standard 1/2 day courses in ArchiCAD for firms or individual users. Jim Mahoney is also completing a course guide for 2 new 1/2 day lecture style trainings, "Enhancing your Productivity in ArchiCAD" and "3D Tips and Techniques". These will be offered at various locations thruout New England beginning in Bar Harbor, ME. Cost for this seminar series is \$125 for 1/2 day, \$250 for full day per person. We will be sending out notices and posting this info to our web site shortly. Also, don't forget about the BAC! They offer continuing education classes in ArchiCAD and have a course planned for this summer.

**NE ArchiCAD Users Group**

The New England ArchiCAD Users Group continues on! Now in it's 10th year and the oldest ArchiCAD user group in the country NEAUG continues to be run by users, for users. Apple Computer has again donated space at the Apple Market Center for the group as it has for many years (Windows users are welcome!). Doug Millen of Bay View Builders, a premier builder of custom homes and additions, is the new President this year and has generously donated his time & money to the creation of a web site, [www.neaug.com](http://www.neaug.com). At the beginning of the year the group decided to cease meeting notices by US mail due to the growing prohibitive cost and the fact they just didn't get to people on time. Notices are now being sent by e-mail only! Please visit the site and click on the "[Add your name to our mailing list](#)" link. Doug has set up an automated

system for managing the e-mailings. You can also check the meeting calendar for future dates and topics. Please help out to make this a great neighborhood for ArchiCAD users by contributing images to the portfolio area and posting your ad listings. It's all free! You can contact Doug via e-mail at [dougmillen@bayviewbuilders.com](mailto:dougmillen@bayviewbuilders.com) or by phone at 978-526-8161.

**Employment Resources**

We receive many calls each month from firms seeking additional staff, particularly trained in ArchiCAD. As you know, finding any staff right now is a challenge let alone someone that knows ArchiCAD. Here's a few tips to track them down. Any time you place an ad always identify that you are looking for ArchiCAD experience. Students and professionals coming back to the workplace take this into account when they are considering which CAD programs to learn.

*Web Resources, ArchiCAD Specific:*

- <http://www.graphisoft.com/jobs/>
- <http://www.neaug.com/JobBank.htm>

*Web Resources, Architecture Specific:*

- <http://www.gsd.harvard.edu/career/ad.html>
- <http://www.architects.org/classified.html>

*University Placement Centers:*

Placing a call to these always helps to determine what CAD programs will be taught based on demand from employers. Without this feedback, it will be an AutoCad only world.

*Schools that use ArchiCAD:*

**The Boston Architectural Center**

Administrator of Practice Curriculum  
320 Newbury Street  
Boston, MA 02115  
617-585-0227 tel  
617-585-0161 fax  
[Cindy Gierko, Gierko@the-bac.edu](mailto:Cindy.Gierko@the-bac.edu)

**Partner's Program**

**Redemption Coupon**



ArchiCAD User Name: \_\_\_\_\_

Date of Demo: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Client Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Phone Number: \_\_\_\_\_

**Harvard University**

GSD Career Services G504  
48 Quincy Street  
Cambridge, MA 02138  
617-495-4296 tel  
617-495-3380 fax  
career@gsd.harvard.edu

**Mt. Ida College** (interiors)

Career Services Office  
777 Dedham Street  
Newton Center, MA 02159  
617-928-4644 tel  
Rose Botti-Salitsky, rbottisalitsky@mountida.edu

**Pine Manor College** (interiors)

400 Heath Street  
Chestnut Hill, MA, 02467  
617-731-7000 tel, main  
Mary-Ann Agresti, AgrestiM@pmc.edu

*Schools without ArchiCAD:*

**Wentworth Career Center**

553 Huntington Avenue  
Boston, MA 02115  
617-989-4100 tel  
617-989-4110 fax

**Massachusetts Institute of Technology**

Office of Career Services and Preprofessional Advising  
Building 12, Room 170  
77 Massachusetts Avenue  
Cambridge, MA 02139  
617-253-4733 tel  
617-253-8457 fax  
career-www@mit.edu

**Northeastern University**

Department of Career Services  
P.O. Box 895  
Boston, MA 02117  
617-373-2430 tel  
617-373-8656 fax

Good news is we're already in some high schools. Here's a list of school that currently use ArchiCAD. :

- **Concord Academy**
- **Milton Academy**
- **Foxborough High School**

We are working to bring ArchiCAD to as many regional Schools and Universities as possible. Graphisoft has a very aggressive pricing for University Licensing. A 10 site University license is \$1350 and they will loan additional licenses for free. 6 month student subscriptions (not compatible with pro version) are available to all students with current ID for \$75. If you are an alumni of a University that doesn't have ArchiCAD please contact them to let them know what a valuable tool ArchiCAD is and how affordable it would be for them to add it to their computer labs. We may also be able to donate 5-10 user licenses under special circumstances. Help us to get ArchiCAD into regional schools and universities and it will help you to find qualified staff.

**Partners Program**

For the 3rd year in a row we are offering the **ICS Partners Program**, providing our existing users with a bonus for bringing in new ArchiCAD users. We're providing a coupon below for you to fill out and return when you have provided a demo to an interested colleague. Please not only return the coupon to us (they must be on file in order to receive your bonus) as soon as you've completed the demo but contact us as soon as you have someone interested. That way we can send off the latest ArchiCAD information packet to them and you'll have a better chance of helping close the sale with your demo and receiving your bonus. In the past this has been very successful in bringing new users to the best Architectural CAD program around and we hope to continue this growth.

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# Partner's Program

## Rules and Regulations

Demo ArchiCAD to a potential user and receive \$200 in cash for the first site and \$100 for each additional site. User must purchase within 90 days after demo. This offer only good on initial purchase of sites only. After a demo is given please complete this coupon (copies are acceptable) and fax to ICS at 617-576-5543 or mail to 19 Bishop Allen Drive, Cambridge, MA 02139. This coupon must be on file with ICS in order to receive any cash bonus'. This cash bonus is also good towards any combination of Graphisoft products of equal value or 3 hour ArchiCAD training at ICS. Bonus will be paid to Partner after purchaser has paid in full and after 30 day return period.

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